

Dave Smith & Ed Delmore Present...

The Winning Edge™

“Mindset and Tactics for Patrol and Beyond”



**Washington County
Sheriff's Office
April 12 & 13, 2018
8am-4pm both days
Only \$169 per person**

Hosted By:
Washington County
Sheriff's Office

Training Site Address:
14949 62nd Street North
Stillwater, MN 55082

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**Nationally Recognized Law Enforcement Leaders Covering
the Issues YOU and Your Personnel Need to Know NOW!**

Dave “J.D. Buck Savage” Smith first presented *The Winning Mind* in 1987. Since then it has evolved into one of the most popular training experiences attended by law enforcement personnel world wide. Now Dave has teamed up with officer safety and tactical expert Chief Ed Delmore for two days of unique, highly effective training and information for today's law enforcement professional. Attendees will learn how to become more proficient at detecting, apprehending and documenting criminal activity. They'll study the key components of peak performance, including who wins and why, the roles that optimism, risk and bureaucracy play in our personal and professional lives and how individuals and organizations can become more successful & truly resilient. Don't miss this premier event!

Training Objectives:

The Winning Edge can be attended by anyone who works in a law enforcement agency. In their unique, energetic style, Lt. Smith and Chief Delmore will give men & women the mental, physical and tactical edge they need to be safe and successful in today's complicated policing atmosphere. This event is perfect for patrol officers, investigators, gang and drug personnel, correctional officers, police dispatchers, supervisors and managers. In this two-day, multi-media session the instructors will focus on:

- **What makes someone truly a “winner?”**
 - **The “art” of roadside interviews**
- **Detecting deception, salvaging turndowns**
- **Understanding the role “beliefs” play in winning**
 - **What is true “optimism?”**
 - **The science of Crisis Decision Making**
- **The “Not Today” mindset, every day, on every shift**
 - **Successfully detecting hidden compartments**
- **The function of “Guardianship” and “Warrior Ethos” in policing**
 - **Examining your own Risk Thermostat.**
- **Using in-car & body cams to enhance safety, increase convictions**
 - **Being truly resilient after a setback!**

REGISTER NOW!

Online: www.regonline.com/EdgeMN18

Information or Questions Email: kodonnell@pg-ti.com

Group Discounts Call: (847) 875-3620

**“Training for Boots-On-The-
Ground Law Enforcement.”**

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**“Develop YOUR
Winning Mindset!”**